



**Dave Barrett, left**, President - Arizona Propane Gas Association with **Malcolm Barrett**, Former Chairman - National Propane Gas Association, **Owners of Barrett Propane, Prescott Arizona**

Dave Barrett's family has been serving the propane needs of customers in Yavapai County, Arizona for more than 60 years. So, when the time came for the family owners to step away, they wanted to ensure Barrett Propane was in good hands.

Both Dave and his father, Malcolm, have been active members of the propane industry over the course of their careers. In fact, Malcolm served as chairman of the NPGA from 2008-2009, and Dave has served as chairman of the NPGA Audit Committee, Conventions Committee and Member Services Committee. Plus, Dave is currently on his second round of serving as president of the Arizona Propane Gas Association.

Given their active involvement in industry organizations and attendance at events over the years, Dave and Malcolm had gotten to know Tom Knauff, Boyd McGathey, Dave Stroupe, Daniel Dixon and

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other members of the team at EDP. So, when they crossed paths during the NPGA's 2022 Southeast Expo, it spurred a conversation that ultimately led to the decision to sell Barrett Propane to EDP. According to Dave, "We had just started the process of exploring

companies that might be the right fit for Barrett Propane, so the timing was right for us to connect with the EDP team.

"One big factor that impacted our decision to choose EDP was their commitment to remain active in the local community," said Dave. "Not only did EDP commit to taking good care of our customers and employees, they agreed to retain our company name and remain active on a local level. We support several local organizations, and have for many years, so — as long as our name was going to remain on the door — that ongoing community support was extremely important to us."

Fast forward to August 9th, 2022: Just four months later, Barrett Propane joined the EDP family of companies. Dave commented, "There was a real trust factor and mutual respect with the EDP team and we've been very happy with the transition. What has

really impressed us is how much the EDP team sincerely cares about our company and our employees. It has not been just a business transaction to them. They really want things to go well for everyone involved."

Dave said he and his family have been pleased with their decision. The process was quick and there were no bumps along the way. Their employees have benefited from an enhanced benefits package, the transition has had no impact on customers – who continue to be served by the same people every day – and EDP continues to support the Barrett family's local legacy.

When asked if he would recommend EDP to other propane marketers considering a sale, Dave enthusiastically said, "Absolutely!"

