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Energy Distribution Partners Acquires Sal's Propane *EDP expands its commercial propane services in Los Angeles*

[Sal's Propane, Inc.](#), a family-owned company based in Los Angeles, California, has sold its commercial propane business to Chicago, Illinois-based [Energy Distribution Partners](#) ("EDP"). Sal's Propane provides propane and propane equipment to commercial and industrial customers throughout Los Angeles, and also operates a wholesale business in the same territory. The company, which has been serving customers in the Los Angeles area since 1984, will retain its wholesale and transportation operation.

"It was extremely important to me that the legacy of the business my dad and I built was respected, said owner Sal Balsamo. "It was also vital that my employees continued to be employed, EDP has a history of honoring those things. They remained consistent and fair from



the initial offer to even beyond the closing. I appreciated that they could be trusted throughout the whole process for my family, my employees, and my customers."

[Tom Knauff, Energy Distribution Partners CEO](#), stated, "Sal's Propane is a well-run operation and we are very pleased to welcome the Sal's team into the EDP family of companies. The company has an excellent reputation, and has grown substantially

for nearly 35 years thanks to positive word-of-mouth and referrals. Our EDP team is committed to continuing to serve Sal's customers with the same level of superior service they have come to expect."

John Balsamo started the business in 1984 as one fill-up location in Burbank. Today Sal's Propane, run in recent years by Sal Balsamo, offers a full line of commercial propane services, products and professional training. EDP will operate from [Sal's corporate office](#) and large propane storage facility in Los Angeles. "We were already well-versed in operating in the LA Basin through our Expo Propane operations in Long Beach," commented Tom Knauff. "We will unite the two teams of Expo and Sal's which will create one of the largest propane service providers in Los Angeles and surrounding counties." Scott Graham, General Manager of Expo Propane and an experienced industry professional, will manage the combined operations.

About Energy Distribution Partners

Energy Distribution Partners is a rapidly-growing company in America's fast-changing energy landscape – with deep experience in retail and commercial propane sales, operations and finance. The company provides safe, reliable propane service to residential and commercial customers in California, Minnesota, Wisconsin, Michigan, Ohio, Pennsylvania, New York and Washington State. Energy Distribution Partners pursues a long-term strategy of purchasing [successful operations](#) in propane and other fuels and in the midstream energy sector, retaining the brand name, preserving local management and delegating to leaders in local communities. This is EDP's 16th transaction. The company is actively seeking partners for growth. For more information, please visit www.edplp.net.

Forward-Looking Statements

The information presented herein may contain certain “forward-looking statements” within the meaning of the federal securities laws. The Partnership’s actual future performance will be affected by a number of factors, risks and uncertainties, including, without limitation, weather conditions, regulatory changes, competitive factors, and the operations of vendors, suppliers and customers, many of which are beyond the Partnership’s control. Future events and results may vary substantially from what the Partnership currently foresees, and there can be no assurance that the Partnership’s actual results will not differ materially from its expectations. The Partnership undertakes no obligation to publicly release any revision to these forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

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